



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

More details about China's stimulus emerging

China's decisive shift towards broader policy support was welcomed by financial markets and us. We are positive that the announced measures will likely stabilise near-term growth. Yet, we would like to warn that they are not going to turn around the economic dynamic quickly or stop the correction in the housing market. Even the RMB 2 trillion package that is reported in the media is far from a 'bazooka' by historical standards. Ultimately, a much bigger package with social transfers that are made permanent would be more effective.

Over in Europe, we stick to our long-held view that the euro area economy cannot fully recover if monetary policy remains as restrictive as it still is. Recent speeches by policy-makers indicate that the consensus within the ECB is also moving in this direction. Consequently, we continue to expect the ECB to front-load policy easing with rate cuts in October and December, and more to come in 2025.

Finally, we look at the odds for more widespread layoffs in the US. The hard-landing scenario in the US hinges to a large degree on expectations that corporate profits will fall, prompting firms to cut jobs. Policy support, external shocks, and pricing power have bolstered profit margins since the pandemic. While some of these factors will fade as the economy normalises, this shift is expected to be only gradual. As a result, barring any major disruptions, companies are unlikely to undertake drastic cost-cutting measures over the coming quarters.

This week's highlights

China macro

High expectations on the fiscal program

2

ECB Preview

ECB to cut its policy rates in October by 25bp

5

US macro

Why have corporate profit margins been so elevated?

8

Economic Calendar

Week of 07/10 – 11/10/2024

12

Market Performance

Global Markets in Local Currencies

13

Contacts

Dr. Karsten Junius, CFA

Chief Economist

karsten.junius@jsafrasarasin.com

+41 58 317 32 79

Raphael Olszyna-Marzys

International Economist

raphael.olszyna-marzys@jsafrasarasin.com

+41 58 317 32 69

Mali Chivakul

Emerging Markets Economist

mali.chivakul@jsafrasarasin.com

+41 58 317 33 01

Alex Rohner

Fixed Income Strategist

alex.rohner@jsafrasarasin.com

+41 58 317 32 24

Dr. Claudio Wewel

FX Strategist

claudio.wewel@jsafrasarasin.com

+41 58 317 32 26

Wolf von Rotberg

Equity Strategist

wolf.vonrotberg@jsafrasarasin.com

+41 58 317 30 20



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

China macro

High expectations for the fiscal program

Mali Chivakul

Emerging Markets Economist
mali.chivakul@jsafrasarasin.com
+41 58 317 33 01

China's clear shift towards policy easing was welcomed by the market and us. Still, the monetary and housing measures announced so far are not going to turn around the economic cycle or stop the correction in the housing market. More aggressive destocking and addressing unfinished projects would improve potential homebuyer sentiment. Size and allocation of the fiscal measures will be key to cyclical support in the next few quarters. The RMB 2 trillion package reported in the media would likely stabilise near-term growth, but it is far from a 'bazooka' by historical standards. A bigger package with social transfers that are made permanent would be ideal.

A clear shift towards policy easing

Last week China surprised the market with its clear shift towards policy easing. Policymakers appeared to be united in their communication. The press conference on September 24 was attended by the People's Bank of China (PBoC) Governor, the Chairman of the Securities Regulatory Commission (CSRC) and the Minister of the National Financial Regulatory Administration (NFRA). The off-cycle Politburo meeting on September 27 signalled a clear shift. The meeting readout called for "an increase in the intensity of counter cyclical adjustments in fiscal and monetary policies". It also emphasised that "efforts should be made to reverse the downturn of the real estate market". The measures announced so far are summarised in Table 1.

Further monetary easing likely as the Fed continues its rate-cut cycle

Given that CPI inflation remains close to zero and PPI inflation is close to -2%, real interest rates in China remain high. Like in other Asian Emerging Markets, the Fed's start of its rate-cut cycle has opened the door for the PBoC to ease policy. The downward pressure on the renminbi has subsided, which should allow the PBoC to deliver more easing.

Announced monetary and housing measures are not enough to stabilise the housing market

The announced measures are not enough to lift low morale among potential homebuyers and consumers. While lower mortgage rates for existing borrowers could free some cash for these households to spend, the magnitude of the stimulus, amounting to 0.1% of GDP, is too small to make a difference. Households in general will also be hit by lower deposit rates. Other housing measures double down on existing schemes, such as the destocking plan to turn vacant homes into public housing. They have seen a low uptake rate so far.

Table 1: Summary of measures announced last week

Monetary policy	Stock market measures	Housing measures
<ol style="list-style-type: none">Policy rate cuts: The 7-day reverse repo rate was cut by 20bp to 1.5%. This should guide the medium-term lending facility (MLF) rate 30bp lower and the loan prime rate (LPR) 20-25bp lower. Deposit rates guided lower and commercial banks' net interest margins to remain stable.Lower Required Reserve Ratio (RRR) by 50bp. This releases 1 trillion yuan of liquidity into the market. RRR may be cut further by 25-50bp.	<ol style="list-style-type: none">RMB 500 billion swap facility to give brokers, funds and insurance companies liquidity to buy stocks. The amount could be increased further.RMB 300 billion special lending facility to banks to provide loans to listed companies and their major shareholders for share buybacks.These two schemes could be expanded further if necessary.	<ol style="list-style-type: none">Tier I cities to ease curbs on non-local home purchases.Lower minimum down payment for second home from 25% to 15%.Lower interest rates for existing mortgages by 50bp. This is set to benefit 50 million households and reduce interest expenses by RMB 150 billion.PBoC to fully fund the state scheme to turn vacant homes into public rentals (previously the PBoC fund 60%).



J. Safra Sarasin

Cross-Asset Weekly

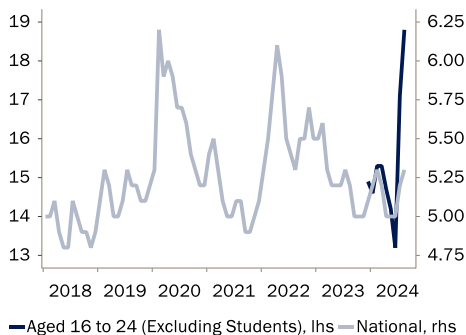
04 October 2024

A weak labour market in a deflationary environment and a tight fiscal stance

Poor income and employment prospects have weighed on consumer and potential home-buyer sentiment. The youth unemployment rate has shot up and various surveys show weak labour demand and employment expectations. Part of this is likely explained by squeezed profit margins in a deflationary environment. Part of it is just weak domestic demand, which has been exacerbated by tight fiscal policy (Exhibits 1-3). Local governments have had to cut back while revenue growth at the central government level lags the budgeted amounts.

Exhibit 1: Youth unemployment has surged

China, Unemployment Rate, %



Source: Macrobond, Bank J. Safra Sarasin, 03.10.2024

Exhibit 2: Weak labour demand

China, CKGSB Recruitment Index



Source: Macrobond, Bank J. Safra Sarasin, 03.10.2024

Exhibit 3: Poor employment prospects

China, NBS Consumer Expectation Index



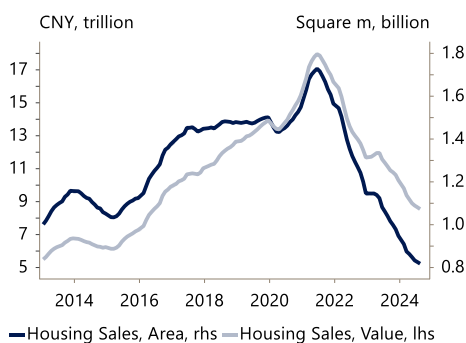
Source: Macrobond, Bank J. Safra Sarasin, 03.10.2024

Stabilising the housing market requires higher confidence among potential home-buyers

Potential homebuyers remain cautious as they expect prices to fall further. Home sales are very weak (Exhibit 4), while price adjustments in the primary market (where 75% of sales take place) have been limited at 8% so far (compared to 15% in the secondary market). International experience suggests that a housing bust takes 5-6 years for prices to bottom out with around 30-40% of price adjustment. Houses available for sale remain high by historical standards, and will take some more time to digest (Exhibit 5). This is especially true for lower-tier cities where housing inventory remains on sale for around 30 months, much higher than the 2015 peak at around 20 months, according to the IMF. Moreover, homebuyer confidence in the ability of developers to deliver pre-sold homes remains low. Despite the government's effort to ease financing constraints (by facilitating banks to lend to approved projects on the "white list"), residential areas under construction remain still very large. At the current annual rate of construction completion, it will take more than 6 years to finish all these unfinished projects (Exhibit 6).

Exhibit 4: Very weak home sales

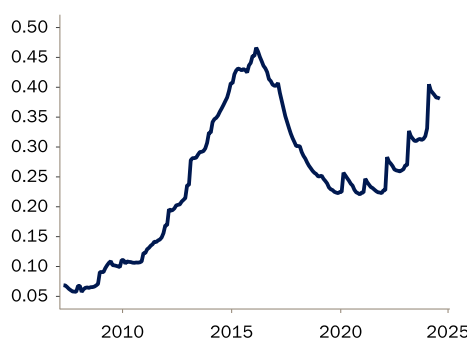
China, Housing Sales, 12-Month Rolling Sum



Source: Macrobond, Bank J. Safra Sarasin, 03.10.2024

Exhibit 5: Too many homes waiting for sale...

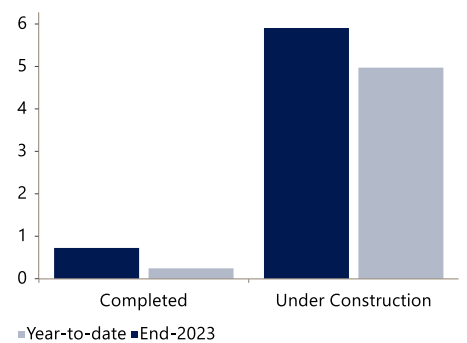
China, Residential Vacancy (Waiting for Sale), Sqm Billion



Source: Macrobond, Bank J. Safra Sarasin, 03.10.2024

Exhibit 6: ...and even more unfinished homes

China, Construction Status, Residential Area, Sqm Billion



Source: Macrobond, Bank J. Safra Sarasin, 03.10.2024



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

Four essential measures:

1. Speed up the destocking program

We look for four measures that we believe to be essential to arrest the housing decline and boost the economy. The first is to stabilise the prices by a more aggressive destocking program (the one mentioned earlier). While it is usually desirable to let demand and supply determine market prices, this may be a case for government intervention to ensure that prices do not undershoot. Local governments have been reluctant to participate in the destocking scheme as it requires them to borrow more money, while they already struggle to repay debt. Direct subsidies from the central to local governments, for example, could speed up the scheme.

2. Address unfinished projects

This can be done either through further easing of developers' financing constraints or the creation of a state body (like an asset manager) that can take over housing projects and finish them. Such actions would lift the confidence of potential homebuyers in the primary market. Once these projects are finished, the unsold portion can be transferred to the destocking program.

3. Full support for the private sector through clear initiatives

The private, and in particular the service sector is the main source of employment creation. In recent years, many service sub-sectors have been subject to a campaign to clamp down on their excesses. This has dampened sentiment and job creation in these sectors, including financial services, internet platforms, education and gaming. They need to be re-assured through clear initiatives that they will be allowed to operate more freely.

4. A meaningful fiscal program

Size and allocation of fiscal measures will be key. The boost needs to be large enough to have an impact on the cyclical development. A Reuter's report suggests that the fiscal package could amount to RMB 2 trillion, with allocation towards local governments and social transfers. This is about 1.5% of GDP which is definitely not a bazooka by historical standards. The change in general government deficits in 2016 and 2020 was in the order of 5 to 7 percentage points of GDP. A 1.5% of GDP package would probably help to stabilise near-term growth through Q1 2025, but may not be enough to completely turn around the cycle for the rest of next year.

...which should introduce social transfers that will turn permanent from next year

With regard to the composition of the fiscal package, it is important to support local governments to stop their spending cut-backs and resolve their arrears. Moreover, social transfers would make the most impact if they are directed to lower-income households (such as migrant workers), and if they are made permanent. Temporary transfers may not give enough relief to Chinese households still worried about future income uncertainty.

The first three measures will help ensure that fiscal spending will boost domestic demand

These four measures together should help lift household sentiment, stop the housing decline and release some precautionary savings. A fiscal boost alone is likely not adequate as the fiscal multiplier would be dampened if the housing outlook and private sector job prospects remain subdued.



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

ECB Preview

ECB to cut its policy rates by 25bp in October

Dr. Karsten Junius, CFA

Chief Economist

karsten.junius@jsafrasarasin.com

+41 58 317 32 79

We stick to our long-held view that the euro area economy cannot fully recover if monetary policy remains as restrictive as it still is. While private consumption can grow on the back of higher nominal wages and falling inflation rates, investment spending will likely remain depressed if corporate margins fall and interest rates remain high. As a result, labour market conditions will likely deteriorate and inflation should slowly come down. While wage growth is still elevated in the euro area, we believe there is enough reason for it to come down over time such that the inflation target of 2% can be reached within the next two years. Consequently, we continue to expect ECB rate cuts in October and December. Recent speeches by policymakers indicate that the consensus within the ECB is also moving in this direction.

We still expect a rate cut in October

Let's be clear: We are not revising our ECB forecast. Since March, we have been holding the view that the ECB will be cutting its policy rate in June, September, October and December on the back of a disappointing growth environment and inflation slowly approaching its target. That said, we admit that our scenario has become more likely after Ms Schnabel and President Lagarde, among other ECB speakers, have acknowledged that downside risks to growth and inflation have increased again. It also helps that the Fed front-loaded its policy cuts and that the Swiss and the Swedish central banks have indicated more rate cuts. Financial markets have also embraced the necessity to front-load rate cuts. We would add that there are few risks of making a policy mistake. The policy stance would still remain restrictive even after several cuts. Hence, disinflation would still take place and the only downside risk would be that it would take longer than currently expected. In contrast, central bank inaction would lead to even higher real policy rates as inflation and inflation expectations have been declining significantly since last year. In the following, we explain our case for lower rates.

Exhibit 1: Inflation expectations anchored

Euro area, breakeven inflation expectations in % (5y5y forwards)



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 2: Consumer inflation expectations

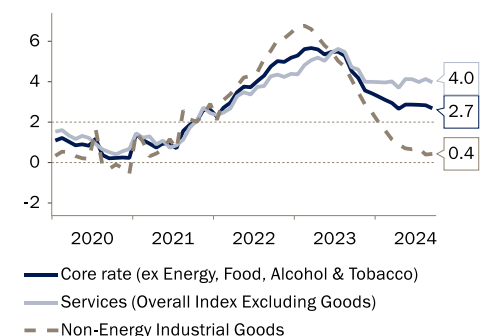
ECB, Consumer Expectations, Inflation in %, Median, last data: August 2024



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 3: Declining inflation in most sectors

Euro Area, HICP, in % yoy



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Stable inflation expectations imply that the ECB doesn't have to defend its credibility further

First, we note that the ECB has successfully re-anchored inflation expectations. Hence, financial markets don't question the willingness and ability of the ECB to deliver 2% in the medium term (Exhibit 1). Household inflation expectations are falling a bit less quickly, but they are also moving in the right direction (Exhibit 2). It is widely accepted that consumers have adaptive inflation expectations, which means that their expectations for the future are heavily influenced by what they have experienced in the recent past. The recent decline of inflation rates thus means that their inflation expectations are likely to fall further



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

in the coming quarters. They should already observe falling inflation rates in many goods categories. Only services inflation remains sticky at elevated levels (Exhibit 3).

A deteriorating labour market will lead to lower wages and services inflation

We are optimistic that services inflation is likely to follow wage growth (Exhibit 4). It is already visible that wage growth is declining, and we expect a further moderation next year as the labour market is cooling. This might not be captured in the unemployment rate, which remains at a record low level of 6.4%, but it can clearly be seen in the falling job vacancy rate (Exhibit 5). In addition, companies in the manufacturing sector report that the scarcity of demand has replaced the scarcity of labour as the most important limiting factor for production (Exhibit 6).

Exhibit 4: Wages decline with a delay



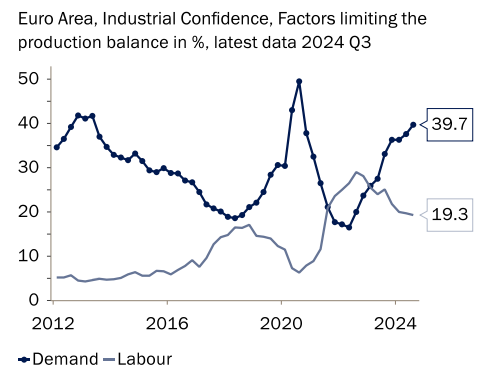
Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 5: Deteriorating labour market



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 6: Scarcity of demand vs labour



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Growth is far lower than expected by the ECB as households increase their savings ratio

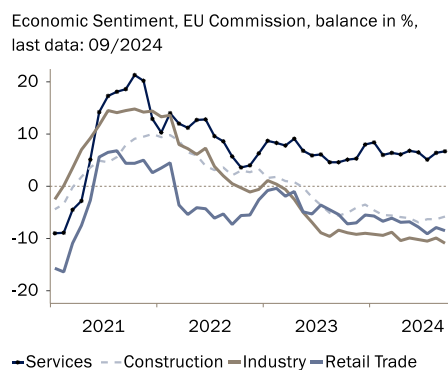
With falling inflation rates, the main risks for the euro area are shifting from inflation to growth. The economic outlook is weakening in all sectors except for the services sector where it remains slightly positive (Exhibits 7 and 8). Consumer confidence has been picking up this year on the back of falling inflation rates and increasing wages. But higher real incomes have contributed less to the economic dynamics than expected. Instead, consumers have increased their savings ratio (Exhibit 9).

Exhibit 7: Purchasing Managers Indices



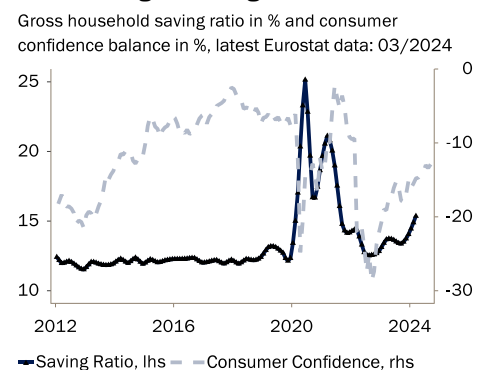
Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 8: Economic sentiment



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 9: Higher savings ratio



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Investment spending and credit growth will not trigger faster GDP growth as long as interest rates remain this high

Overall, the pick-up in consumption was not enough to incentivise companies to invest more. On the contrary, investment spending has declined (Exhibit 10). Low demand, higher wages but also high interest rates are likely to be responsible factors for this. As a result, loans to non-financial companies are barely growing and neither are loans for house purchases, which usually are the most important part of overall credit growth



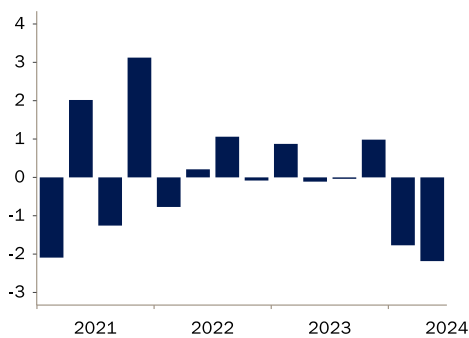
J. Safra Sarasin Cross-Asset Weekly

04 October 2024

(Exhibit 11). Finally, let's look at external demand and the euro. The good news first: The real effective exchange rate is broadly at last year's level, which implies that the euro is not denting the euro area's competitiveness materially (Exhibit 12). We are still not optimistic about future export growth as China has become more of a competitor than a customer for Europe's products. Moreover, a soft-landing of the US economy would also lead to lower demand from the US.

Exhibit 10: Declining investment spending

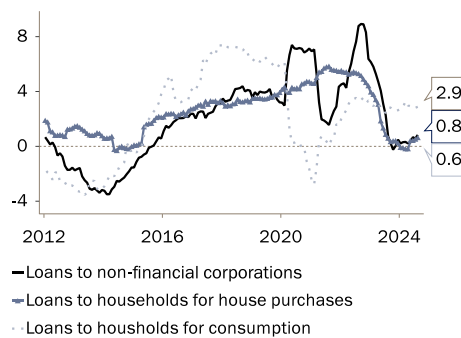
Gross Fixed Capital Formation, in % qoq



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 11: Credit growth is minimal

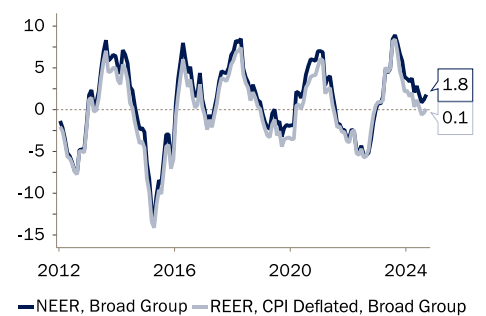
Euro area, loans in % yoy, latest data: 08/2024



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Exhibit 12: Neutral impact of the euro

ECB, Effective exchange rates (Fixed Composition of Group of Trading Partners), in % yoy, last data: 09/2024



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Policy rates to be cut in October and December. More to come next year

The drawback of President Lagarde's consensus-oriented leadership style is that the ECB is often acting later than other central banks

Taken together, we have little doubt that risks have shifted in the euro area from too elevated inflation to too low growth, and in particular too low investment spending, which would be needed for higher productivity growth. As a result, we continue to expect ECB rate cuts in October and December and see the risks of even faster rate cuts in 2025 than we are forecasting so far.

Lately, there has been a discussion why the ECB has realised so late that the balance of risks between inflation and growth has shifted. It might have to do with the consensus-oriented leadership style of President Lagarde. This style was very much appreciated by us and others, as it was crucial in bringing the Governing Council together again after years of Draghi's top-down decision-making approach that had frustrated many of its members. Yet, it shows that consensus building takes time, such that the ECB seems to react later to economic turning points than other central banks. Its slow exit from quantitative easing and its delayed response to the global inflation shock in 2022, along with its overly restrictive stance to fight inflation clearly show the disadvantages of this consensus orientation. As a result, the ECB is less of a thought-leader in the global central bank community than it could be given its size and resources. Instead, it seems to follow other central banks that have shown to be willing to front-load its rate cuts faster towards a more neutral policy stance. To decide more slowly than others might have the advantage of making fewer mistakes. Yet at the same time, it often implies that more forceful actions have to be taken later. This makes the ECB policy more volatile than necessary. Indeed, we find that its key policy is more volatile than for example the one of Switzerland.



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

US macro

Why have corporate profit margins been so elevated?

Raphael Olszyna-Marzys

International Economist

raphael.olszyna-marzys@jsafrasarasin.com

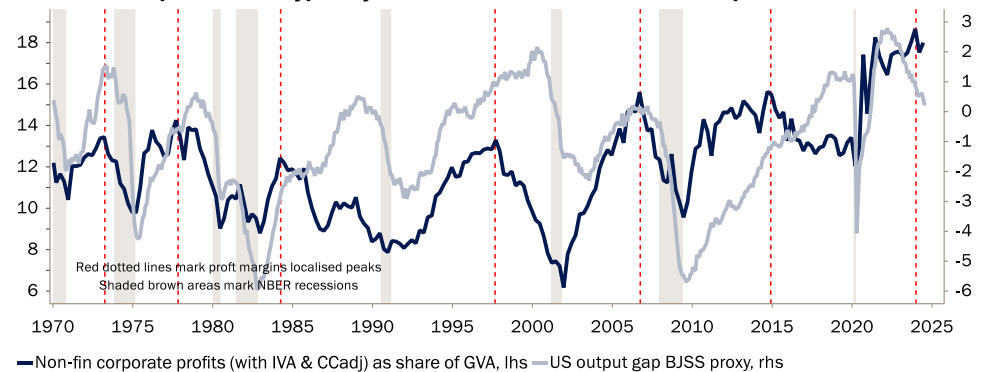
+41 58 317 32 69

The hard-landing scenario hinges on the expectation that corporate profits will fall, prompting firms to cut jobs. Policy support, external shocks, and pricing power have bolstered profit margins since the pandemic. While some of these factors will fade as the economy normalises, this shift is expected to be gradual. As a result, barring any major disruptions, companies are unlikely to undertake drastic cost-cutting measures over the coming quarters.

Widespread layoffs don't typically happen when profit margins are close to their cyclical highs

The labour market has cooled in recent months, with job postings and hiring slowing. Though the unemployment rate has risen from its cyclical trough, it remains historically low, as layoffs have been minimal. At 4.2%, it is in line with the Fed's estimate of the natural rate of unemployment, suggesting the economy is near equilibrium. The concern, however, is that further weakening of demand could prompt companies to start laying off workers, quickly pushing unemployment higher. Yet, as we have argued in recent publications, this would be unusual given that the non-financial sector's profit share of output remains near a cyclical high. Historically, significant layoffs and recessions have only occurred once profits were squeezed significantly and for an extended period (Exhibit 1).

Exhibit 1: The profit share typically falls as the labour market heats up – not this time



Source: Macrobond, Bank J. Safra Sarasin, 01.10.2024

Will the profit share drop rapidly in coming quarters?

Exhibit 1 also shows that the profit share of output not only surged following the pandemic-induced recession, but has continued to climb thereafter despite a tight labour market – an unusual pattern. Should we expect a reversion to the mean as the economy normalises? And if so, how quickly might this occur? To answer these questions, we need to understand what has been behind the rise in the profit share. Please also see Box 1 on the following page where we explain in detail a few important accounting relationships that we use below.

The profit share exhibits some cyclicalality and tends to fall as the business cycle matures and the labour market overheats

Returning to Exhibit 1, we see that the profit share is cyclical: it typically falls in recessions, recovers during early expansions, and declines as the business cycle matures and the economy heats up. In the early phase of a recovery, firms' fixed costs are spread across rising output, increasing profitability as capacity utilisation improves. As the economy overheats, real wage gains outpace productivity, pushing up the labour share at the expense of profits. Put differently, labour productivity tends to be pro-cyclical: the increase in output during the recovery will be proportionally larger than the increase in employment.



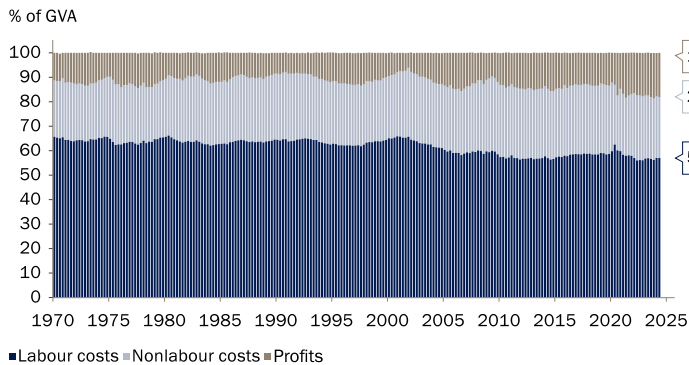
J. Safra Sarasin

Cross-Asset Weekly

04 October 2024

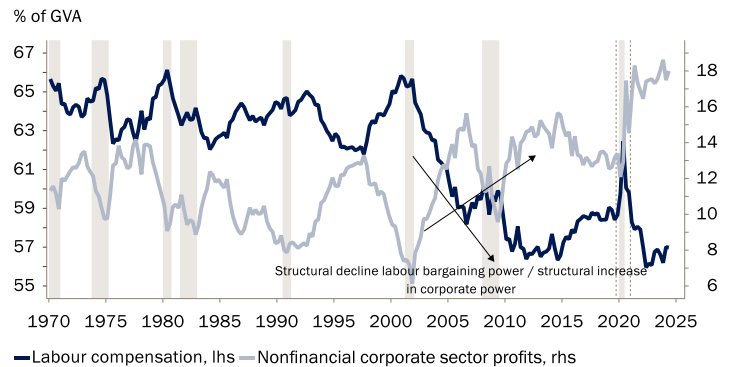
Typically, the labour share of income peaks during recessions as price pressures arising from higher unit labour costs forces the Fed to raise rates, killing the cycle (Exhibit 3).

Exhibit 2: The labour share of income is around 60%



Source: Macrobond, Bank J. Safra Sarasin, 02.10.2024

Exhibit 3: Labour share tends to peak during recessions



Source: Macrobond, Bank J. Safra Sarasin, 02.10.2024

Box 1: How profits, prices, labour costs, non-labour costs and income are related

Gross value added (GVA) of the non-financial corporate sector represents the total value of goods and services produced, after accounting for intermediate consumption. It reflects the contribution of labour, capital, and non-labour inputs (such as interest payments, capital consumption and taxes) to the production process and hence the income that is generated. The labour share of income is simply the total compensation to employees—mainly wages and salaries—relative to GVA. For capital owners, income comes from profits. The profit share is the ratio of profits to GVA (Equation 1).

$$(1) \quad 1 = \frac{\text{Profits}}{\text{GVA}} + \frac{\text{Labour costs}}{\text{GVA}} + \frac{\text{Non-labour costs}}{\text{GVA}}$$

We can rearrange this relationship to examine the role of production costs and profits in driving prices. By multiplying both sides by the GVA deflator (the ratio of nominal to real GVA), the price per unit of output equals the sum of unit profit, unit labour cost, and unit non-labour cost (Equation 2). Note that whenever we mention prices in this note, we refer to non-financial corporate sector GVA deflator unless stated otherwise.

$$(2) \quad \text{Price} = \text{Unit Profit} + \text{Unit Labour Cost} + \text{Unit Non-Labour Cost}$$

Dividing equation (2) by price shows that the profit share of income is equivalent to the contribution of unit profit to prices. Likewise, the labour share of income is equivalent to the contribution of unit labour cost to the price level (Equation 3). Given the size of the labour share of income, changes in unit labour cost tend to account for most of the changes in output price of the nonfinancial business sector (Exhibit 2).

$$(3) \quad 1 = \frac{\text{Unit Profit}}{\text{Price}} + \frac{\text{Unit Labour Cost}}{\text{Price}} + \frac{\text{Unit Non-Labour Cost}}{\text{Price}}$$

As the three equations show, the profit share rises at the expense of other factors when growth in unit labour cost and non-labour cost lags behind price growth. By the same token, a fall in the labour share occurs when real wages grow more slowly than productivity, allowing unit profit to rise faster than prices.



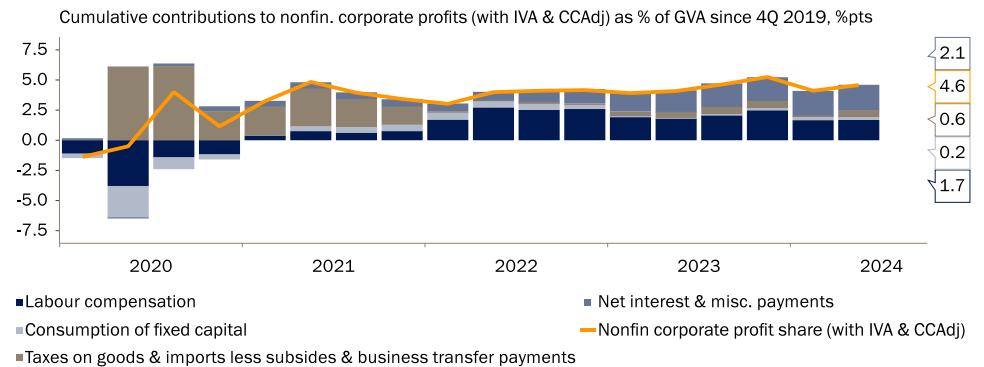
J. Safra Sarasin Cross-Asset Weekly

04 October 2024

This time the profit share rose further as the labour market tightened. Why?

The current cycle has been different from previous ones. The profit share dropped during the pandemic-induced recession and rebounded, but it has continued to rise despite a tight labour market. We attribute this unusual dynamic to exceptional policy support, external shocks, and corporate pricing power. As shown in Exhibit 4, two main factors explain the five-percentage-point rise in the profit share since 2019: lower net interest payments and a decline in the labour share.

Exhibit 4: The profit share rose by almost 5 percentage points since the pandemic



First, net interest payments surprisingly fell in the past few years

Net interest payments fell from 3.25% of GVA before the pandemic to just over 1% last quarter. This is surprising given the Fed's rate hikes from 2022 to 2023. The IMF attributes this to high corporate cash balances and long-term, fixed-rate debt, which insulated firms from rising rates. Had corporate cash ratios remained at pre-pandemic levels, net interest costs would have been around one-third higher. Firms with high cash reserves also invested and hired more than their peers with less cash, suggesting that cash buffers shielded corporate activity from the effects of higher interest rates.

Second, the rise in unit labour cost failed to catch up with the rise in corporate prices

The lower labour share reflects growth in real wages lagging behind productivity, or unit labour cost lagging behind prices. This is not because unit labour cost has grown slowly – it has grown quite rapidly by historical standards. Instead, unit profit has made a disproportionately large contribution to output prices since the end of 2019, well in excess of its share of income. Note that if the price of all factors of production were to grow at the same speed, their relative contribution to inflation are equal to their share of income. While its contribution has dropped since the pandemic, it remains quite high (Exhibits 5-6).

Exhibit 5: Labour productivity has outpaced real wage gains

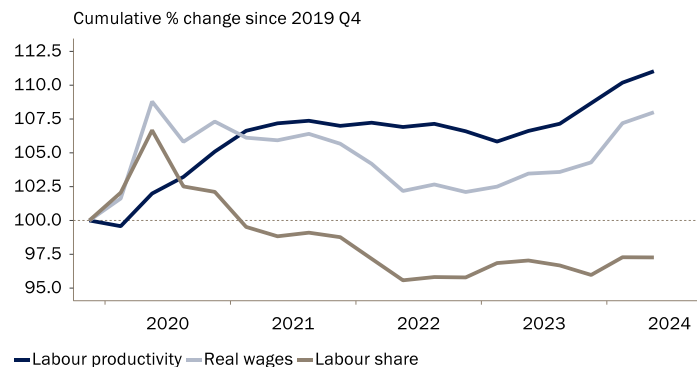
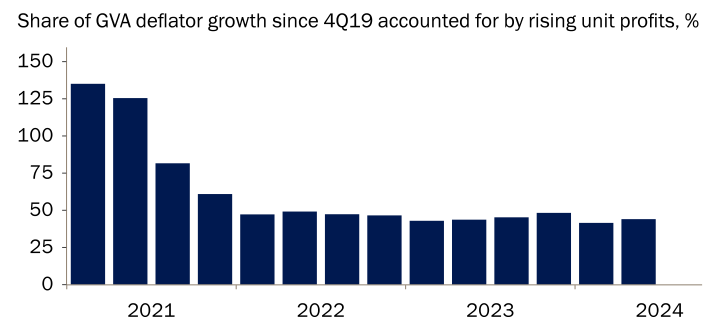


Exhibit 6: Unit profit has been an important source of inflation





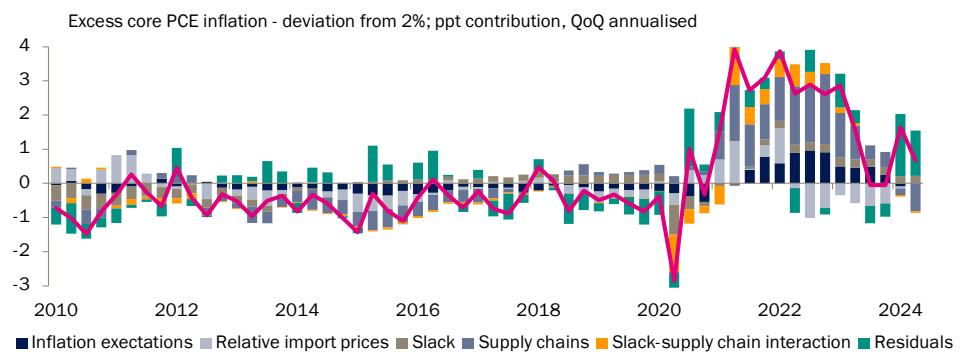
J. Safra Sarasin Cross-Asset Weekly

04 October 2024

Policy support, external shocks, and pricing power have bolstered profit margins

So, what explains this apparent increase in pricing power? Pandemic-related distortions in demand, large fiscal transfers to households, and supply chain disruptions, exacerbated by Russia's invasion of Ukraine, granted many producers temporary monopoly power in key sectors. Recent studies show that mark-ups – the difference between production costs and prices – did in fact rise after the pandemic (these studies run up until the end of 2022). This could be observed in particular in sectors such as oil and gas where prices are set on the international market, further contributing to the increase in the profit share and inflation. Our augmented Phillips curve model, which accounts for relative import prices and supply chain disruptions, points in the same direction, with those two drivers explaining most of the changes in the core PCE deflator in recent years (Exhibit 7). Still, the fact that unit labour cost has failed to outpace growth in output prices in the past 18 months, despite flatlining import prices, suggests that mark-ups and corporate pricing power might have further increased up until recently.

Exhibit 7: Supply chain disruptions and import prices have been important drivers of inflation



Source: Macrobond, Bank J. Safra Sarasin, 03.10.2024

Net interest payments are likely to move gradually higher

Looking ahead, the forces that have driven up the profit share are likely to reverse as the economy normalises further, but this process may be gradual. First, net interest payments are likely to rise as the Fed lowers rates, reducing income on cash balances, while firms will face higher borrowing costs on new debt. Bloomberg data show that, so far this year, the yields of newly issued bonds is on average two percentage points higher than maturing bonds of companies in the US investment grade market. According to some estimates, issuers are expected to pay around \$420 billion in coupons this year, up 18% from last year. To put this in perspective, this would squeeze the profit share by 0.3 percentage points. While this is set to rise, not all companies will roll over their debt at the same time, meaning that the two percentage points boost to the profit share is unlikely to disappear overnight. It is possible that mismeasurement is at play too, as this category includes residuals (miscellaneous payments), which may inflate its contribution to the profit share. In fact, net interest payments for S&P 500 companies have remained flat in recent years, rather than declining sharply as reflected in the national accounts.

And the labour share could pick up a bit

Second, labour is beginning to push back, with large strikes at US ports suggesting that workers are seeking to regain lost income share. At the same time, anecdotal evidence and company reports indicate that consumers have become more price sensitive, which should put downward pressure on mark-ups and the profit share.

The profit share is likely to fall somewhat but companies are unlikely to undertake drastic cost-cutting measures in coming quarters

In short, corporate profitability should remain elevated over the coming quarters, albeit somewhat less than it has been in recent years. As a result, barring any major disruptions, companies are unlikely to undertake drastic cost-cutting measures in the near term.



J. Safra Sarasin

Cross-Asset Weekly

04 October 2024

Economic Calendar

Week of 07/10 – 11/10/2024

Country	Time	Item	Date	Unit	Consensus Forecast	Prev.
Monday, 07.10.2024						
JN	07:00	Leading Index CI	Aug	Index	--	109.30
EU	10:30	Sentix Investor Confidence	Oct	Index	--	-15.40
Tuesday, 08.10.2024						
GE	08:00	Industrial Production SA MoM	Aug	mom	--	-2.40%
	08:00	Industrial Production WDA YoY	Aug	yoy	--	-5.30%
US	12:00	NFIB Small Business Optimism	Sep	Index	--	91.20
Wednesday, 09.10.2024						
US	13:00	MBA Mortgage Applications	Oct4	wow	--	--
	20:00	FOMC Meeting Minutes	Sep18			
Thursday, 10.10.2024						
US	14:30	CPI Ex Food and Energy MoM	Sep	mom	0.20%	0.30%
	14:30	CPI Ex Food and Energy YoY	Sep	yoy	3.20%	3.20%
	14:30	Initial Jobless Claims	Oct5	1'000	--	--
	14:30	Continuing Claims	Sep28	1'000	--	--
Friday, 11.10.2024						
UK	08:00	Manufacturing Production MoM	Aug	mom	--	-1.00%
	08:00	Manufacturing Production YoY	Aug	yoy	--	-1.30%
	08:00	Index of Services MoM	Aug	mom	--	0.10%
	08:00	Index of Services 3M/3M	Aug	3m/3m	--	0.60%
US	14:30	PPI Ex Food and Energy MoM	Sep	mom	0.20%	0.30%
	14:30	PPI Ex Food and Energy YoY	Sep	yoy	--	2.40%
	16:00	U. of Mich. Expectations	Oct	Index	--	74.40
	16:00	U. of Mich. 5-10 Yr Inflation	Oct	%	--	3.10%

Source: Bloomberg, J. Safra Sarasin as of 03.10.2024



J. Safra Sarasin

Cross-Asset Weekly

04 October 2024

Market Performance

Global Markets in Local Currencies

Government Bonds	Current value	Δ 1W (bp)	Δ YTD (bp)	TR YTD in %
Swiss Eidgenosse 10 year (%)	0.43	2	-27	3.0
German Bund 10 year (%)	2.14	1	12	1.2
UK Gilt 10 year (%)	4.02	3	48	-0.1
US Treasury 10 year (%)	3.84	9	-4	3.8
French OAT - Bund, spread (bp)	80	1	26	
Italian BTP - Bund, spread (bp)	134	2	-34	

Stock Markets	Level	P/E ratio	1W TR in %	TR YTD in %
SMI - Switzerland	12'012	18.5	-1.6	11.4
DAX - Germany	19'015	14.3	-1.2	13.5
MSCI Italy	1'068	9.5	-3.7	11.5
IBEX - Spain	11'618	11.1	-2.7	18.9
DJ Euro Stoxx 50 - Eurozone	4'921	14.2	-2.2	12.1
MSCI UK	2'366	12.4	0.2	10.4
S&P 500 - USA	5'700	24.0	-0.8	20.8
Nasdaq 100 - USA	19'793	30.8	-1.6	18.4
MSCI Emerging Markets	1'173	14.2	0.8	17.4

Forex - Crossrates	Level	3M implied volatility	1W in %	YTD in %
USD-CHF	0.85	7.6	1.2	1.1
EUR-CHF	0.94	6.1	0.0	1.0
GBP-CHF	1.12	7.7	-0.6	4.2
EUR-USD	1.10	6.6	-1.2	-0.1
GBP-USD	1.31	8.0	-1.8	3.1
USD-JPY	146.1	11.8	2.7	3.6
EUR-GBP	0.84	5.0	0.6	-3.1
EUR-SEK	11.37	6.1	0.9	2.1
EUR-NOK	11.70	8.4	-0.2	4.2

Commodities	Level	3M realised volatility	1W in %	YTD in %
Bloomberg Commodity Index	102	11.7	2.2	3.8
Brent crude oil - USD / barrel	78	36.2	7.5	0.4
Gold bullion - USD / Troy ounce	2'667	11.3	-0.2	29.3

Source: J. Safra Sarasin, Bloomberg as of 03.10.2024



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

Important Information

This publication has been prepared by Bank J. Safra Sarasin Ltd (the “Bank”) for information purposes only. It is not the result of financial research conducted. Therefore, the “Directives on the Independence of Financial Research” of the Swiss Bankers Association do not apply to this publication.

This publication is based on publicly available information and data (“the Information”) believed to be correct, accurate and complete. The Bank has not verified and is unable to guarantee the accuracy and completeness of the Information contained herein. Possible errors or incompleteness of the Information do not constitute legal grounds (contractual or tacit) for liability, either with regard to direct, indirect or consequential damages. In particular, neither the Bank nor its shareholders and employees shall be liable for the views contained in this publication. Third party data providers make no warranties or representations of any kind relating to the accuracy, completeness or timeliness of the data provided and shall have no liability for any damages of any kind relating to such data.

This publication does not constitute a request or offer, solicitation or recommendation to buy or sell investment instruments or services. It should not be considered as a substitute for individual advice and risk disclosure by a qualified financial, legal or tax advisor. You are reminded to read all relevant documentation before making any investment, including risk warnings, and to seek any specialist financial or tax advice that you need. You are not permitted to pass on this publication on to others, apart from your professional advisers. If you have received it in error please return or destroy it.

Past performance is no indication of current or future performance. Investments in foreign currencies are subject to exchange rate fluctuations. Exchange rate risk will apply if the investor’s reference currency is not the same as the investment currency. Information containing forecasts are intended for information purpose only and are neither projections nor guarantees for future results and could differ significantly for various reasons from actual performance. The views and opinions contained in this publication, along with the quoted figures, data and forecasts, may be subject to change without notice. There is no obligation on the part of the Bank or any other person to update the content of this publication. The Bank does not accept any liability whatsoever for losses arising from the use of the Information (or parts thereof) contained in this document.

Neither this publication nor any copy thereof may be sent to or taken into the United States or distributed in the United States or to a US person. This publication is not directed to any person in any jurisdiction where (by reason of that person’s nationality, residence or otherwise) such distribution is prohibited and may only be distributed in countries where its distribution is legally permitted.

This publication constitutes marketing material. If it refers to a financial instrument for which a prospectus and/or a key investor/information document exists, these are available free of charge from Bank J. Safra Sarasin Ltd, Elisabethenstrasse 62, P.O. Box, CH-4002 Basel, Switzerland.

Bloomberg

“Bloomberg®” and the referenced Bloomberg Index/Indices are service marks of Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited (“BISL”), the administrator of the index (collectively, “Bloomberg”) and have been licensed for use for certain purposes by Bank J. Safra Sarasin Ltd. Bloomberg is not affiliated with Bank J. Safra Sarasin Ltd, and Bloomberg does not approve, endorse, review, or recommend the financial instrument(s) mentioned in this publication. Bloomberg does not guarantee the timeliness, accurateness, or completeness of any data or information relating to the financial instrument(s) mentioned in this publication.

ICE Data Indices

Source ICE Data Indices, LLC (“ICE DATA”), is used with permission. ICE Data, its affiliates and their respective third party suppliers disclaim any and all warranties and representations, express and/or implied, including any warranties of merchantability or fitness for a particular purpose or use, including the indices, index data and any data included in, related to, or derived therefrom. Neither ICE Data, its affiliates or their respective third party providers shall not be subject to any damages or liability with respect to the adequacy, accuracy, timeliness or completeness of the indices or the index data or any component thereof, and the indices and index data and all components thereof are provided on an “as is” basis and your use is at your own risk. ICE Data, its affiliates and their respective third party suppliers do not sponsor, endorse, or recommend Bank J. Safra Sarasin Ltd, or any of its products or services.

J.P. Morgan

Information has been obtained from sources believed to be reliable but J.P. Morgan does not warrant its completeness or accuracy. The Index is used with permission. The Index may not be copied, used, or distributed without J.P. Morgan’s prior written approval. Copyright 2020, J.P. Morgan Chase & Co. All rights reserved.

MSCI Indices

MSCI Disclaimer: <https://www.msci.com/notice-and-disclaimer-for-reporting-licenses>

SMI

SIX Swiss Exchange AG (“SIX Swiss Exchange”) is the source of SMI Indices® and the data comprised therein. SIX Swiss Exchange has not been involved in any way in the creation of any reported information and does not give any warranty and excludes any liability whatsoever (whether in negligence or otherwise) – including without limitation for the accuracy, adequateness, correctness, completeness, timeliness, and



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

fitness for any purpose – with respect to any reported information or in relation to any errors, omissions or interruptions in the SMI Indices® or its data. Any dissemination or further distribution of any such information pertaining to SIX Swiss Exchange is prohibited.

Distribution Information

Unless stated otherwise this publication is distributed by Bank J. Safra Sarasin Ltd (Switzerland).

The Bahamas: This publication is circulated to private clients of Bank J. Safra Sarasin (Bahamas) Ltd, and is not intended for circulation to nationals or citizens of The Bahamas or a person deemed 'resident' in The Bahamas for the purposes of exchange control by the Central Bank of The Bahamas.

Dubai International Financial Centre (DIFC): This material is intended to be distributed by J. Safra Sarasin (Middle East) Ltd ("JSSME") in DIFC to professional clients as defined by the Dubai Financial Services Authority (DFSA). JSSME is duly authorised and regulated by DFSA. If you do not understand the contents of this document, you should consult an authorised financial adviser. This material may also include Funds which are not subject to any form of regulation or approval by the Dubai Financial Services Authority ("DFSA"). The DFSA has no responsibility for reviewing or verifying any Issuing Document or other documents in connection with these Funds. Accordingly, the DFSA has not approved the Issuing Document or any other associated documents nor taken any steps to verify the information set out in the Issuing Document, and has no responsibility for it. The Units to which the Issuing Document relates may be illiquid and/or subject to restrictions on their resale. Prospective purchasers should conduct their own due diligence on the Units.

Germany: This marketing publication/information is being distributed in Germany by J. Safra Sarasin (Deutschland) GmbH, Kirchnerstraße 6-8, 60311 Frankfurt am Main, for information purposes only and does not lodge claim to completeness of product characteristics. Insofar as information on investment funds is contained in this publication, any product documents are available on request free of charge from J. Safra Sarasin (Deutschland) GmbH, Kirchnerstraße 6-8, 60311 Frankfurt am Main in English and German language. To the extent that indicative investment options or portfolio structures are included, the following applies: The indicative investment options or portfolio structures presented in these documents and the underlying model calculations are based on the information and data provided to us in the context of the asset advisory discussion, and we have not checked them for accuracy or completeness. The indicative investment option/portfolio structure described here is thus intended as a guide and does not make any claim to comprehensive suitability but aims to inform you about the general possibilities that an investment entails. In order to provide you with a final investment recommendation that is tailored to your specific situation, we need further information, in particular on your investment goals, risk tolerance, experience and knowledge of financial services and products and your financial situation. This publication is intended to be distributed by J. Safra Sarasin (Deutschland) GmbH, Kirchnerstraße 6-8, 60311 Frankfurt am Main to clients domiciled or having their registered office in Germany and is directed exclusively at institutional clients who intend to conclude investment business exclusively as entrepreneurs for commercial purposes. This clientele is limited to credit and financial services institutions, capital management companies and insurance companies, provided that they have the necessary permission for the business operation and are subject to supervision, as well as medium and large corporations within the meaning of the German Commercial Code (section 267 (2) and (3) HGB).

Gibraltar: This marketing document is distributed from Gibraltar by Bank J. Safra Sarasin (Gibraltar) Ltd, First Floor Neptune House, Marina Bay, Gibraltar to its clients and prospects. Bank J. Safra Sarasin (Gibraltar) Ltd whose Registered Office is 57/63 Line Wall Road, Gibraltar offers wealth and investment management products and services to its clients and prospects. Incorporated in Gibraltar with registration number 82334. Bank J. Safra Sarasin (Gibraltar) Ltd is authorised and regulated by the Gibraltar Financial Services Commission. Telephone calls may be recorded. Your personal data will be handled in accordance with our Data and Privacy Statement. Where this publication is provided to you by Bank J. Safra Sarasin (Gibraltar) Limited: This document is approved as a marketing communication for the purposes of the Financial Services Act 2019. Nothing in this document is intended to exclude or restrict any liability that we owe to you under the regulatory system that applies to us, and in the event of conflict, any contrary indication is overridden. You are reminded to read all relevant documentation before making any investment, including risk warnings, and to seek any specialist financial or tax advice that you need. You are not permitted to pass this document on to others, apart from your professional advisers. If you have received it in error please return or destroy it.

Hong Kong: This document is disseminated by Bank J. Safra Sarasin Ltd, Hong Kong Branch in Hong Kong. Bank J. Safra Sarasin Ltd, Hong Kong Branch is a licensed bank under the Hong Kong Banking Ordinance (Cap. 155 of the laws of Hong Kong) and a registered institution under the Securities and Futures Ordinance (cap. 571 of the laws of Hong Kong).

Luxembourg: This publication is distributed in Luxembourg by Banque J. Safra Sarasin (Luxembourg) SA (the "Luxembourg Bank"), having its registered office at 17-21, Boulevard Joseph II, L-1840 Luxembourg, and being subject to the supervision of the Commission de Surveillance du Secteur financier – CSSF. The Luxembourg Bank merely agrees to make this document available to its clients in Luxembourg and is not the author of this document. This document shall not be construed as a personal recommendation as regards the financial instruments or products or the investment strategies mentioned therein, nor shall it be construed as and does not constitute an invitation to enter into a portfolio management agreement with the Luxembourg Bank or an offer to subscribe for or purchase any of the products or instruments mentioned therein. The information provided in this document is not intended to provide a basis on which to make an investment decision. Nothing in this document constitutes an investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate for individual circumstances. Each client shall make its own appraisal. The liability of the Luxembourg Bank may not be engaged with



J. Safra Sarasin Cross-Asset Weekly

04 October 2024

regards to any investment, divestment or retention decision taken by the client on the basis of the information contained in the present document. The client shall bear all risks of losses potentially incurred as a result of such decision. In particular, neither the Luxembourg Bank nor their shareholders or employees shall be liable for the opinions, estimations and strategies contained in this document.

Monaco: In Monaco this document is distributed by Banque J. Safra Sarasin (Monaco) SA, a bank registered in “Principauté de Monaco” and regulated by the French Autorité de Contrôle Prudentiel et de Résolution (ACPR) and Monegasque Government and Commission de Contrôle des Activités Financières («CCAF»).

Panama: This publication is distributed, based solely on public information openly available to the general public, by J. Safra Sarasin Asset Management S.A., Panama, regulated by the Securities Commission of Panama.

Qatar Financial Centre (QFC): This material is intended to be distributed by Bank J. Safra Sarasin (QFC) LLC, Qatar [“BJSSQ”] from QFC to Business Customers as defined by the Qatar Financial Centre Regulatory Authority (QFCRA) Rules. Bank J. Safra Sarasin (QFC) LLC is authorised by QFCRA. This material may also include collective investment scheme/s (Fund/s) that are not registered in the QFC or regulated by the Regulatory Authority. Any issuing document / prospectus for the Fund, and any related documents, have not been reviewed or approved by the Regulatory Authority. Investors in the Fund may not have the same access to information about the Fund that they would have to information of a fund registered in the QFC; and recourse against the Fund, and those involved with it, may be limited or difficult and may have to be pursued in a jurisdiction outside the QFC.

Singapore: This document is disseminated by Bank J. Safra Sarasin Ltd., Singapore Branch in Singapore. Bank J. Safra Sarasin, Singapore Branch is an exempt financial adviser under the Singapore Financial Advisers Act (Cap. 110), a wholesale bank licensed under the Singapore Banking Act (Cap. 19) and regulated by the Monetary Authority of Singapore.

United Kingdom: This document is distributed from the UK by Bank J. Safra Sarasin (Gibraltar) Ltd, London Branch, 47 Berkeley Square, London, W1J 5AU, to its clients, prospects and other contacts. Bank J. Safra Sarasin (Gibraltar) Ltd offers wealth and investment management products and services to its clients and prospects through Bank J. Safra Sarasin (Gibraltar) Ltd, London Branch. Registered as a foreign company in the UK number FC027699. Authorised by the Gibraltar Financial Services Commission and subject to limited regulation in the United Kingdom by the Financial Conduct Authority and the Prudential Regulation Authority. Registration number 466838. Details about the extent of our regulation by the Financial Conduct Authority and Prudential Regulation Authority are available from us on request. Registered office 57 - 63 Line Wall Road, Gibraltar. Telephone calls may be recorded. Your personal data will be handled in accordance with our Data and Privacy Statement. Where this publication is provided to you by Bank J. Safra Sarasin (Gibraltar) Limited, London Branch: Nothing in this document is intended to exclude or restrict any liability that we owe to you under the regulatory system that applies to us, and in the event of conflict, any contrary indication is overridden. You are reminded to read all relevant documentation relating to any investment, including risk warnings, and to seek any specialist financial or tax advice that you need. You are not permitted to pass this document on to others, apart from your professional advisers. If you have received it in error please return or destroy it.

© Copyright Bank J. Safra Sarasin Ltd. All rights reserved.